

**Form A.5**  
**Rebate Proposal**  
**6819 Z1**

The bidder must address the following in their rebate proposal:

5.1 Quarterly sales rebate – enter the incentive option percentage for each quarterly sales volume listed below and for each year and renewal periods:

<b>VOLUME REBATE PERCENTAGE MATRIX:</b>								
Minimum Quarterly Sales Volume	<b>PERCENT OF SALES REBATE</b>							
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Renewal 1	Renewal 2
\$ 500,000								
\$1,000,000								
\$1,500,000								
\$2,000,000								
\$2,500,000								
\$3,000,000								
\$3,500,000								
\$4,000,000								
\$4,500,000								
\$5,000,000								

5.2 Early Pay Incentive - The State normally pays their invoices 10 business days after receiving them and the University normally pays their bills within 30 days after the invoice date. Provide any early pay incentive percentages in the table below.

<b>EARLY PAY INCENTIVE:</b>					
File Turn Days:	Percentage	File Turn Days:	Percentage	File Turn Days:	Percentage
45		29		13	
44		28		12	
43		27		11	
42		26		10	
41		25		9	
40		24		8	
39		23		7	
38		22		6	
37		21		5	
36		20		4	
35		19		3	
34		18		2	
33		17		1	
32		16		0	
31		15			
30		14			

5.3	Currently the State receives a quarterly rebate deposit. Detail how the bidder can comply and any additional options available to receive the rebate.
	Response:
5.4	Has the bidder negotiated discounts with accepting merchants? If so, please provide the merchant, how many locations, and the discount options.
	Response:
5.5	Detail any additional options for rebates:
	Response: